

Water Research Foundation (WRF), an international non-profit organization that sponsors research on behalf of its water utility and organizational subscribers, is currently seeking a **Regional Liaison** to help fulfill its mission of advancing the science of water to improve the quality of life.

The **Regional Liaison** (RL) is responsible for recruiting new subscribers and retaining existing subscribers in a designated geographic area. The Regional Liaison is the primary go between for WRF and its subscribers.

In this role, you will:

- Manage the WRF value proposition with assigned subscribers.
- Build relationships with key subscriber staff to ensure continued subscription and broad support of WRF.
- Actively recruit new utility, consulting, and manufacturing subscribers, and broaden support for WRF within the water community.
- Serve as internal resource for Water Research Foundation.
- Promote and assist assigned utilities with Tailored Collaboration program participation.
- Develop awareness of and maintain familiarity with WRF research and water community issues.
- Promote research partnerships with other organizations and industries having common research interests.

Requirements

- Knowledge of water, wastewater, stormwater and reuse issues in local and regional communities.
- Extensive knowledge of utilities and the water industry.
- Proficiency in technical writing.
- Professional presentation skills that can be adapted to various audiences.
- Intermediate to advanced technology proficiency in MS-Office, Outlook and SharePoint.
- Advance organization and time management skills to handle predominately off- site subscriber meetings.
- Bachelor's degree in engineering, biological science, environmental science, chemistry, or related field.
- 5 years' water experience. A Master's degree can substitute for 2 years of experience.
- Sales and customer service skills
- 40-50% travel is planned and managed by the regional liaison to meet subscriber needs

Please send qualifications, cover letter and salary range requirements to jobs@waterrf.org